

**Name of Reporting Institution: Kenyon College  
Information for the Reporting Year: 2012**



**Check to release your information to your conference**

This will enable your data to be included in a summary that is sent to the conference office if they request it.

**Number of Undergraduates (i.e.; full-time, baccalaureate, degree-seeking students) by Gender:**

(Use fall semester enrollment figures)

	<b>Number</b>	<b>Percent</b>
Male Undergraduates:		
Female Undergraduates:		
Total Undergraduates:		

**Institutional Contact:**

Primary Contact Person:

Person best suited for the NCAA  
to contact with questions  
regarding the data submitted.

Title:

Phone: (       )       -

Email:

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CEO:

CEO's e-mail address:

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\* University CFO:

\* University CFO's e-mail  
address:

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Auditors(NCAA Agreed-Upon  
Procedures):

**Current Classification:**

NCAA division	1-A	II (with football)
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1-AA                      II (without football)  
 1-AAA                    III (with football)  
                                  III (without football)

**Miscellaneous Information:**

**Total Revenues and Operating Expenses of the Entire Institution as Indicated on the Institution's Financial Statement:**

Revenues:	
Expenses:	

**Institution's Education and General Expenses:**

\* E & G as defined in NACUBO'S Finance and Reporting Manual: E&G expenses are categorized as instruction, research, public service, academic support, student services, instructional support, and scholarships and fellowships. E&G does not include auxiliary enterprises, hospitals or independent operations.

E & G :	
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**Average Cost of Full Grant-In-Aid:**

(Institution's total cost for tuition, fees, room and board, and books)

In-State:	
Out-of-State:	

15.02.5 Full Grant-in-Aid. A full grant-in-aid is financial aid that consists of tuition and fees, room and board, and required course-related books.

**Total Cost of Attendance:**

In-State:	
Out-of-State:	

15.02.2 Cost of attendance. The "cost of attendance" is an amount calculated by an institutional financial aid office, using federal regulations, that includes the total cost of tuition and fees, room and board, books and supplies, transportation, and other expenses related to attendance at the institution. (Adopted: 1/11/94) Refer to 15.02.2.1 for Calculation of Cost of Attendance.

**Please verify the Men's, Women's and Mixed Teams your institution sponsors:**

Sport	Men's Teams Only	Women's Teams Only	Mixed Teams
Baseball	X		
Basketball	X	X	
Bowling			
Cross Country	X	X	
Equestrian			

Fencing			
Field Hockey		X	
Football	X		
Golf	X		
Gymnastics			
Ice Hockey			
Lacrosse	X	X	
Rifle			
Rowing			
Rugby			
Sand Volleyball			
Skiing			
Soccer	X	X	
Softball		X	
Swimming	X	X	
Tennis	X	X	
Track, Indoor	X	X	
Track, Outdoor	X	X	
Volleyball		X	
Water Polo			
Wrestling			
Others			

### Revenue/Expense Summary

ID	Item	Amount	Definition
1	Ticket Sales.		Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).
2	Student Fees		Include student fees assessed and restricted for support of intercollegiate athletics.
3	Guarantees.		Include revenue received from participation in away games.

4	Contributions.		Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).
5	Compensation and Benefits Provided by a Third Party.		Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.
6	Direct State or Other Government Support.		Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).
7	Direct Institutional Support.		Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).
8	Indirect Facilities and Administrative Support.		Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
9	NCAA/Conference Distributions including all tournament revenues.		Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).

10	Broadcast, Television, Radio, and Internet Rights.		Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.
11	Program Sales, Concessions, Novelty Sales, and Parking.		Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
12	Royalties, Licensing, Advertisements and Sponsorships.		Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
13	Sports Camp Revenues.		Include amounts received by the athletics department for sports-camps and clinics.
14	Endowment and Investment Income.		Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as "Direct Institutional Support."
15	Other Operating Revenue.		Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category (ies) above to bring the category to less than 5% of the total operating revenue.
16	Total Operating Revenue.		Add Categories 1-15.
Expenses			
17	Athletic Student Aid.		Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. <b>It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.</b>
18	Guarantees.		Include amounts paid to visiting participating institutions.

19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.		Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
20	Coaching Other Compensation and Benefits Paid by a Third Party.		Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.		Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.		Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).
23	Severance Payments.		Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
24	Recruiting.		Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.

25	Team Travel		Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.
26	Equipment, Uniforms and Supplies.		Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
27	Game Expenses.		Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.
28	Fund Raising, Marketing and Promotion.		Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
29	Sports Camp Expenses.		Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.
30	Direct Facilities, Maintenance, and Rental.		Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
31	Spirit Groups		Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
32	Indirect Facilities and Administrative Support.		Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
33	Medical Expenses and Medical Insurance		Include medical expenses and medical insurance premiums for student-athletes.
34	Memberships and Dues.		Include memberships, conference and association dues.
35	Other Operating Expenses.		Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.
36	Total Operating Expenses.		Add Categories 17-35.

37	Transfers to Institution		Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.
38	Total Expenses		Add Categories 36-37.

**Revenue/Expense Detail**

1	Ticket Sales.	Include revenue received for sales of admissions to athletics events. Include ticket sales to the public, faculty and students, and money received for shipping and handling of tickets. Do not include ticket sales for conference and national tournaments that are pass-through transactions. Report amounts in excess of a ticket's face value paid by ticket purchasers (for example, to obtain preferential seating) in Category 4 (Contributions).
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Ticket Sales.	Ticket Sales.	Ticket Sales.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
<b>Total Revenue</b>			



<b>2</b>	Student Fees	Include student fees assessed and restricted for support of intercollegiate athletics.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Student Fees	Student Fees	Student Fees
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
<b>Total Revenue</b>			

<b>3</b>	Guarantees.	Include revenue received from participation in away games.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Guarantees.	Guarantees.	Guarantees.
Baseball			
Basketball			

Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

<b>4</b>	Contributions.	<p>Include amounts received directly from individuals, corporations, associations, foundations, clubs or other organizations that are designated, restricted or unrestricted by the donor for the operation of the athletics program. Report amounts paid in excess of a ticket's value. Contributions shall include cash, marketable securities and in-kind contributions. In-kind contributions may include dealer-provided automobiles (market value of the use of a car), apparel and soft-drink products for use by staff and teams. Do not report pledges until funds are allocated. Report gifts and merchandise from corporate sponsorship agreements in Category 12 (Royalties, Licensing, Advertisement and Sponsorship).</p>
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Contributions.	Contributions.	Contributions.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			

Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

<b>5</b>	Compensation and Benefits Provided by a Third Party.	Include all amounts provided by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, and shoe and apparel income). This should equal Expense Categories 20 and 22 combined.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Compensation and Benefits Provided by a Third Party.	Compensation and Benefits Provided by a Third Party.	Compensation and Benefits Provided by a Third Party.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			

Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

<b>6</b>	Direct State or Other Government Support.	Include state, municipal, federal and other government appropriations made in support of the operations of intercollegiate athletics. This amount includes funding specifically earmarked to the athletics department by government agencies for which the institution has no discretion to reallocate. Any state or other government support appropriated to the university, for which the university determines the dollar allocation to the athletics department shall be reported in Direct Institutional Support (item 7).
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Direct State or Other Government Support.	Direct State or Other Government Support.	Direct State or Other Government Support.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			

Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

<b>7</b>	Direct Institutional Support.	Include value of institutional resources for the current operations of intercollegiate athletics, as well as all unrestricted funds allocated to the athletics department by the university (e.g., state funds, tuition, tuition waivers and transfers). Also include Federal Work Study support for student workers employed by athletics. Report actual amounts and do not net with Transfers to Institution (category 37).
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Revenues by Source	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Institutional Support.	Direct Institutional Support.	Direct Institutional Support.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			

Total Revenue			
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<b>8</b>	Indirect Facilities and Administrative Support.	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting expenditure equal in value in Expense Category 32 (Indirect Facilities and Administrative Support).
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

9

NCAA/Conference Distributions including all tournament revenues.

Include revenue received from participation in bowl games, tournaments and all NCAA distributions. This category includes amounts received for direct participation or through a sharing arrangement with an athletics conference, including shares of conference television agreements. If known by sport, report as such. Include any payments received from the NCAA for hosting a championship (permissible to include in Revenue Not Related to Specific Teams).

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	NCAA/Conference Distributions including all tournament revenues.	NCAA/Conference Distributions including all tournament revenues.	NCAA/Conference Distributions including all tournament revenues.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
<b>Total Revenue</b>			

10

Broadcast, Television, Radio, and Internet Rights.

Include institutional revenue received directly for radio and television broadcasts, Internet and e-commerce rights received through institution-negotiated contracts.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
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Revenues by Source	Broadcast, Television, Radio, and Internet Rights.	Broadcast, Television, Radio, and Internet Rights.	Broadcast, Television, Radio, and Internet Rights.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

<b>11</b>	Program Sales, Concessions, Novelty Sales, and Parking.	Include revenue of game programs, novelties, food or other concessions, and parking revenues. Revenue from sales of game program advertising is to be included in Revenue Category 12 (Royalties, Licensing, Advertisements and Sponsorships).
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Revenues by Source	Men's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Women's Teams Only Program Sales, Concessions, Novelty Sales, and Parking.	Not Allocated by Gender Program Sales, Concessions, Novelty Sales, and Parking.
Baseball			
Basketball			
Field Hockey			



Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

<b>12</b>	Royalties, Licensing, Advertisements and Sponsorships.		Include all revenue from corporate sponsorships, licensing, sales of advertisements, trademarks and royalties. An allocation will be necessary to distinguish revenues generated by athletics versus the university if payments are combined. Include the value of in-kind products and services provided as part of the sponsorship (e.g., equipment, apparel, soft drinks, water and isotonic products).
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Royalties, Licensing, Advertisements and Sponsorships.	Royalties, Licensing, Advertisements and Sponsorships.	Royalties, Licensing, Advertisements and Sponsorships.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			

Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

<b>13</b>	Sports Camp Revenues.	Include amounts received by the athletics department for sports-camps and clinics.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Sports Camp Revenues.	Sports Camp Revenues.	Sports Camp Revenues.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			

Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

<b>14</b>	Endowment and Investment Income.	Include endowment spending policy distribution and other investment income in support of the athletics department. These categories include only restricted investment and endowment income for the operations of intercollegiate athletics; institutional allocations of income from unrestricted endowments qualify as ?Direct Institutional Support.?
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Endowment and Investment Income.	Endowment and Investment Income.	Endowment and Investment Income.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

<b>15</b>	Other Operating Revenue.	Less than 5% of total revenues may appear on this line. If the number is greater than 5%, please reclassify adequate revenue to the appropriate category(ies) above to bring the category to less than 5% of the total operating revenue.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Other Operating Revenue.	Other Operating Revenue.	Other Operating Revenue.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
<b>Total Revenue</b>			

<b>16</b>	Total Operating Revenue.		Add Categories 1-15.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Revenues by Source	Total Operating Revenue.	Total Operating Revenue.	Total Operating Revenue.
Baseball			

Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Revenue Not Related to Specific Teams			
Total Revenue			

**17** Athletic Student Aid. Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. **It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.**

Sport	Male Athletes			Female Athletes			Not Allocated by Gender		
	Scholarships			Scholarships			Scholarships		
	Equivalencies Awarded in 2011-2012	Number of Students Receiving Athletic Aid	Total Dollar Amount	Equivalencies Awarded in 2011-2012	Number of Students Receiving Athletic Aid	Total Dollar Amount	Equivalencies Awarded in 2011-2012	Number of Students Receiving Athletic Aid	Total Dollar Amount
Baseball									
Basketball									

Field Hockey									
Football									
Golf									
Lacrosse									
Soccer									
Softball									
Swimming									
Tennis									
Track and Field, X-Country									
Volleyball									
Others									
Expenses Not Related to Specific Teams									
Totals									

<b>18</b>	Guarantees.	Include amounts paid to visiting participating institutions.
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Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Guarantees.	Guarantees.	Guarantees.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			

Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).
20	Coaching Other Compensation and Benefits Paid by a Third Party.	Include all compensation paid to the coaching staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

	Men's Teams Head Coaches				Men's Teams Assistant Coaches			
Sport	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.
Baseball								

Basketball								
Football								
Golf								
Lacrosse								
Soccer								
Swimming								
Tennis								
Track and Field, X-Country								
Others								
Subtotal All Teams								
Expenses Not Related to Specific Teams								
Total Expenses								

	Women's Teams Head Coaches				Women's Teams Assistant Coaches			
Sport	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.	Number of Positions	FTE	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	Coaching Other Compensation and Benefits Paid by a Third Party.
Basketball								
Field Hockey								
Lacrosse								
Soccer								
Softball								
Swimming								
Tennis								



Track and Field, X-Country								
Volleyball								
Others								
Subtotal All Teams								
Expenses Not Related to Specific Teams								
<b>Total Expenses</b>								

21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	Include gross salaries, bonuses and benefits paid to administrative staff (i.e., football secretary, sport-specific trainer) that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Staff members responsible for the gender-specific athletics department, but not a specific sport (i.e., director of men's athletics), will have their compensation figures reported as Expenses Not Related to Specific Teams fields. Athletics department staff members who assist both men's and women's teams (sports information director, academic advisor) will be reported as Not Allocated by Gender column.
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	Include all compensation paid to the support staff by a third party and contractually guaranteed by the institution, but not included on the institution's W-2 (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, compensation from camps, radio income, television income, shoe and apparel income). Expense Categories 20 and 22 combined should equal Revenue Category 5 (Compensation and Benefits Provided by a Third Party).

	Men's Teams Only		Women's Teams Only		Not Allocated by Gender	
Expenses by Object of Expenditure	<b>Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.</b>	<b>Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.</b>	<b>Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.</b>	<b>Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.</b>	<b>Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.</b>	<b>Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.</b>

Baseball						
Basketball						
Field Hockey						
Football						
Golf						
Lacrosse						
Soccer						
Softball						
Swimming						
Tennis						
Track and Field, X-Country						
Volleyball						
Others						
Subtotal All Teams						
Expenses Not Related to Specific Teams						
Total Expenses						

<b>23</b>	Severance Payments.	Include severance payments and applicable benefits recognized for past coaching and administrative personnel.
-----------	---------------------	---

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Severance Payments.	Severance Payments.	Severance Payments.
Baseball			
Basketball			
Field Hockey			
Football			

Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

24	Recruiting.	Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.
----	-------------	---

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Recruiting.	Recruiting.	Recruiting.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			

Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

25	Team Travel	Include air and ground travel, lodging, meals and incidentals for competition related to preseason, regular season and postseason. Amounts incurred for food and lodging for housing the team before a home game also should be included. Include value of use of the institution's own vehicles or airplanes as well as in-kind value of donor-provided transportation.
----	-------------	--

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Team Travel	Team Travel	Team Travel
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			

Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

<b>26</b>	Equipment, Uniforms and Supplies.		Include items that are provided to the teams only. Equipment amounts are those expended from current or operating funds.
-----------	-----------------------------------	--	--

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Equipment, Uniforms and Supplies.	Equipment, Uniforms and Supplies.	Equipment, Uniforms and Supplies.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

<b>27</b>	Game Expenses.		Include game-day expenses other than travel that are necessary for intercollegiate athletics competition, including officials, security, event staff, ambulance and such.
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	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Game Expenses.	Game Expenses.	Game Expenses.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

<b>28</b>	Fund Raising, Marketing and Promotion.	Include costs associated with fund raising, marketing and promotion for media guides, brochures, recruiting publications and such.
-----------	--	--

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Fund Raising, Marketing and Promotion.	Fund Raising, Marketing and Promotion.	Fund Raising, Marketing and Promotion.
Baseball			
Basketball			
Field Hockey			

Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

**29** Sports Camp Expenses. Include all expenses paid by the athletics department, including non-athletics personnel salaries and benefits, from hosting sports camps and clinics. Athletics personnel salaries and benefits should be reported in Categories 19, 20, 21 or 22.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Sports Camp Expenses.	Sports Camp Expenses.	Sports Camp Expenses.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			

Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

30	Direct Facilities, Maintenance, and Rental.	Include direct facilities costs charged to intercollegiate athletics, including building and grounds maintenance, utilities, rental fees, operating leases, equipment repair and maintenance, and debt service.
----	---	---

Expenses by Object of Expenditure	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
	Direct Facilities, Maintenance, and Rental.	Direct Facilities, Maintenance, and Rental.	Direct Facilities, Maintenance, and Rental.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			



Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

31	Spirit Groups	Include support for spirit groups including bands, cheerleaders, mascots, dancers, etc.
----	---------------	---

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Spirit Groups	Spirit Groups	Spirit Groups
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

32	Indirect Facilities and Administrative Support.	Include value of facilities and services provided by the institution not charged to athletics. This support may include an allocation for institutional administrative cost, facilities and maintenance, grounds and field maintenance, security, risk management, utilities, depreciation and debt service. If your institution does not currently track indirect institutional support, consult your business office for a reasonable allocation. If counted here, include offsetting amount equal in value in Revenue in Category 8 (Indirect Facilities and Administrative Support).
----	---	--

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.	Indirect Facilities and Administrative Support.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

33	Medical Expenses and Medical Insurance	Include medical expenses and medical insurance premiums for student-athletes.
----	--	---

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
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Expenses by Object of Expenditure	Medical Expenses and Medical Insurance	Medical Expenses and Medical Insurance	Medical Expenses and Medical Insurance
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
<b>Total Expenses</b>			

<b>34</b>	Memberships and Dues.	Include memberships, conference and association dues.
-----------	-----------------------	---

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Memberships and Dues.	Memberships and Dues.	Memberships and Dues.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			

Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

**35** Other Operating Expenses. Other operating expenses include printing and duplicating, subscriptions, business insurance, telephone, postage, operating and equipment leases, non-team travel and any other operating expense not reported elsewhere. Do not include indirect administration overhead provided by the university (use Category 32) or salaries and benefits (use Categories 19 or 21). Attempt to allocate all expenses to Categories 17 through 34 before using this category. As a guide, please limit this category to 10% of total operating expenses. If the number is greater than 10%, please provide the top three categories and amounts in the comments section below.

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Other Operating Expenses.	Other Operating Expenses.	Other Operating Expenses.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			

Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

36	Total Operating Expenses.		Add Categories 17-35.
----	---------------------------	--	-----------------------

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Operating Expenses.	Total Operating Expenses.	Total Operating Expenses.
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			

Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

37	Transfers to Institution	Include, if applicable, the amount of athletic-generated revenues or athletic reserves that are contributed back to your institution for other institutional initiatives outside of athletics. Amount reported should not be deducted from Direct Institutional Support (category 7) allocated to athletics by your institution.
----	--------------------------	--

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Transfers to Institution	Transfers to Institution	Transfers to Institution
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

38	Total Expenses	Add Categories 36-37.
----	----------------	-----------------------

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender
Expenses by Object of Expenditure	Total Expenses	Total Expenses	Total Expenses
Baseball			
Basketball			
Field Hockey			
Football			
Golf			
Lacrosse			
Soccer			
Softball			
Swimming			
Tennis			
Track and Field, X-Country			
Volleyball			
Others			
Subtotal All Teams			
Expenses Not Related to Specific Teams			
Total Expenses			

50			<p>Table 1 - - - Athletics Participation. A participant is a student-athlete who, as of the day of a varsity team's first scheduled contest in the traditional season: (a) is listed as a team member; (b) practices with the varsity team and receives coaching from one or more varsity coaches; or (c) receives athletically-related student aid.</p> <p>Any student who satisfies one or more of the criteria above is a participant, including a student on a team the institution designates or defines as junior varsity, freshman, or novice, or a student who does not play in a scheduled contest, whether for medical reasons or to preserve eligibility (i.e., a redshirt).</p> <p>Student-athletes who participate in more than one sport should be counted in each sport. The Coed Teams column is marked based on the content of the sports sponsored table (Mixed Sports) in the School Info page. <b>Male practice players are NOT to be included as participants in this table.</b></p>
----	--	--	---

Sport	Coed Teams	Number of Participants		Number of Participants Participating on a Second Team		Number of Participants Participating on a Third Team	
		Men's Teams	Women's Teams	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball							
Basketball							
Cross Country							
Field Hockey							
Football							
Golf							
Lacrosse							
Soccer							
Softball							
Swimming							
Tennis							
Track, Indoor							
Track, Outdoor							
Volleyball							
Others							
Total Participants							
Per Participants							
Unduplicated Count of Participants							

51	Table 2A	Table 2A - - - Head Coaches Assignments Men's Teams
----	----------	---

Head Coaches of Men's Teams	
Male Coaches - Head Count	Female Coaches - Head Count



<b>Sport</b>	<b>Full Time Coaching Duties</b>	<b>Part Time Coaching Duties</b>	<b>Full Time University Employee</b>	<b>Part Time University Employee or Volunteer</b>	<b>Full Time Coaching Duties</b>	<b>Part Time Coaching Duties</b>	<b>Full Time University Employee</b>	<b>Part Time University Employee or Volunteer</b>
Baseball								
Basketball								
Football								
Golf								
Lacrosse								
Soccer								
Swimming								
Tennis								
Track and Field, X-Country								
Others								
Coaching Position Totals								

52	Table 2B	Table 2B - - - Head Coaches Assignments Women's Teams
----	----------	---

<b>Head Coaches of Women's Teams</b>								
	<b>Male Coaches - Head Count</b>				<b>Female Coaches - Head Count</b>			
<b>Sport</b>	<b>Full Time Coaching Duties</b>	<b>Part Time Coaching Duties</b>	<b>Full Time University Employee</b>	<b>Part Time University Employee or Volunteer</b>	<b>Full Time Coaching Duties</b>	<b>Part Time Coaching Duties</b>	<b>Full Time University Employee</b>	<b>Part Time University Employee or Volunteer</b>
Basketball								
Field Hockey								
Lacrosse								
Soccer								
Softball								

Swimming								
Tennis								
Track and Field, X-Country								
Volleyball								
Others								
Coaching Position Totals								

53	Table 3A	Table 3A - - - Assistant Coaches Assignments Men's Teams
----	----------	--

Assistant Coaches of Men's Teams								
Sport	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Baseball								
Basketball								
Football								
Golf								
Lacrosse								
Soccer								
Swimming								
Tennis								
Track and Field, X-Country								
Others								

Coaching Position Totals								
--------------------------	--	--	--	--	--	--	--	--

54	Table 3B	Table 3B - - Assistant Coaches Assignments Women's Teams
----	----------	--

Assistant Coaches of Women's Teams								
Sport	Male Coaches - Head Count				Female Coaches - Head Count			
	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer	Full Time Coaching Duties	Part Time Coaching Duties	Full Time University Employee	Part Time University Employee or Volunteer
Basketball								
Field Hockey								
Lacrosse								
Soccer								
Softball								
Swimming								
Tennis								
Track and Field, X-Country								
Volleyball								
Others								
Coaching Position Totals								

56	<a href="#">Table 4 - Operating Expenses</a>	All expenses an institution incurs attributable to home, away, and neutral-site intercollegiate athletic contests (commonly known as ``game-day expenses''), for (A) Lodging, meals, transportation, uniforms, and equipment for coaches, team members, support staff (including, but not limited to team managers and trainers), and others; and (B) Officials. This is calculated from data entered earlier in the system.
----	--	--

Sport	Operating Expenses		Per Capita Expenses	
	Men's Teams	Women's Teams	Men's Teams	Women's Teams
Baseball				

Basketball				
Field Hockey				
Football				
Golf				
Lacrosse				
Soccer				
Softball				
Swimming				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Total Operating Expense				
Percent of Total				

**Comments**

55	Comments	Please include any comments.
<p>This comment is related to question #9, NCAA Conference Distributions, including all Tournament Revenues. We did not enter any revenue for question #9 because this revenue is already included in question #7, Direct Institutional Support. Our Athletics Department operating budget contains two budget allocations that cover (1) NCAA post-season conference contributions (\$29,432.00 ) and (2) tournament hosting (\$13,070.00 ). These amounts are part of the question #7 totals.</p> <p>Regarding question #27, Game Expenses, this total does not include the "game management" part of the assistant coaches' salaries because this is already included in question #21 "Support Staff, Administrative Salaries, Benefits &amp; Bonuses Paid by the University."</p>		

**Capital Expenditure Survey**

1. Does your institution utilize an athletic facility that is not under the direct control of the university (e.g. municipal facility, professional facility)?

Yes. Go to question 2.

No. Go to question 3.

2. If the facility(s) is not under the control of the university, check one or more of the following boxes:

Football Stadium?

Basketball Facility?

Other

3. Current year additions: Additions to facilities during the current reporting period.

a. Football Athletics Facilities

b. Basketball Athletics Facilities

c. Other Athletics Facilities

d. Total Athletics Facilities (a+b+c)

e. Other Institutional Facilities

4. Current year deletions: Deletions of facilities during the current reporting period.

a. Football Athletics Facilities

b. Basketball Athletics Facilities

c. Other Athletics Facilities

d. Total Athletics Facilities (a+b+c)

e. Other Institutional Facilities

5. Total book value of athletically-related and university plant and equipment net of depreciation.

Athletically-Related Property Plant and Equipment balance.

Institution's Total Property Plant and Equipment balance.\*

6. Total annual debt service on athletic and university facilities.

Athletically-Related Facilities Annual Debt Service

Institution's Annual Debt Service\*

7. Total debt outstanding on athletic and university facilities.

Athletically-Related Outstanding Debt Balance

Institution's Total Outstanding Debt Balance\*

### **Surplus/Deficit Allocation and Additional Athletics Financial Information**

8. Total Athletics Revenues/Expenses (fields a. - c. are pre-populated based upon data already captured in Rev/Exp category reporting)

- a. Total Athletics Revenues
- b. Total Athletics Expenses
- c. Surplus(Deficit)

**How is the deficit funded or surplus allocated? (Enter amount where applicable)**

- d. Athletic Reserve (enter negative "-" if deficit indicated in 1.c above)
- e. Auxillary Reserve (enter negative "-" if deficit indicated in 1.c above)
- f. Institutional Reserve (enter negative "-" if deficit indicated in 1.c above)
- g. Other (enter negative "-" if deficit indicated in 1.c above)

Comment

Questions 9 – 13 apply only to DI schools. For FY2009 reporting, this was voluntary. Beginning with FY2010 reporting, questions 9 through 11 will be required as stipulated by the referenced by-laws:

**9. 3.2.4.16 (d) Value of endowments at fiscal year-end that are dedicated to the sole support of athletics:**

**10. 3.2.4.16 (e) If applicable, value of all pledges at fiscal year-end that solely support athletics:**

**11. 3.2.4.16 (f) The athletics department fiscal year-end unrestricted fund balance:**

Additional Financial Information (voluntary submission if applicable)

**12. Direct support athletics provides back to the university/academics:**

**Purpose of the direct support:**

Indirect Facilities and Administrative Support

\* the following questions pertain to the Financial Reporting System’s category #32 – Indirect Facilities and Administrative Support.

13a. What indirect cost allocation methodology was used in determining your indirect facilities and administrative support?

- Federal Indirect Cost Methodology
- Square footage/space
- Headcount
- Salaries
- Percent of budget
- Other \*Please specify (Max. 50 Chars.)

13b. Other than the Agreed Upon Procedures Report, for what other purposes has the indirect cost methodology been used?

**Revenues by Sport**

70	Table 7 -- Revenues.	You must also include revenues attributable to intercollegiate athletic activities. This means revenues from appearance guarantees and options, an athletic conference, tournament or bowl games, concessions, contributions from alumni and others, institutional support, program advertising and sales, radio and television, royalties, signage and other sponsorships, sports camps, State or other government support, student activity fees, ticket and luxury box sales, and any other revenues attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.
----	----------------------	--

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Revenues Attributable to Specific Teams	Table 7 -- Revenues.	Table 7 -- Revenues.	Table 7 -- Revenues.	Table 7 -- Revenues.
Baseball				
Basketball				
Field Hockey				
Football				
Golf				
Lacrosse				
Soccer				
Softball				
Swimming				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Total Revenue excluding football and basketball				
Total Revenue				
Revenue Not Related to Specific Teams				
Grand Total Revenue				

**Expenses by Sport**

71	Table 8 -- Expenses.	Expenses attributable to intercollegiate athletic activities. These include appearance guarantees and options, athletically related student aid, contract services, equipment, fundraising activities, operating expenses i.e.(game-day expenses), promotional activities, recruiting expenses, salaries and benefits, supplies, travel, and any other expenses attributable to intercollegiate athletic activities. This is calculated from data entered earlier in the system.
----	----------------------	--

	Men's Teams Only	Women's Teams Only	Not Allocated by Gender	Total
Expenses Attributable to Specific Teams	Table 8 -- Expenses.	Table 8 -- Expenses.	Table 8 -- Expenses.	Table 8 -- Expenses.



Baseball				
Basketball				
Field Hockey				
Football				
Golf				
Lacrosse				
Soccer				
Softball				
Swimming				
Tennis				
Track and Field, X-Country				
Volleyball				
Others				
Total Expenses excluding football and basketball				
Total Expenses				
Expenses Not Related to Specific Teams				
Grand Total Expenses				

**Miscellaneous Information**

17	Athletically Related Student Aid	<p>Include the total amount of athletically related student aid awarded, including summer school and tuition discounts and waivers (including aid given to student-athletes who have exhausted their eligibility or who are inactive due to medical reasons). Athletics aid awarded to non-athletes (student-managers, graduate assistants, trainers) should be reported as Expenses Not Related to Specific Teams. <b>It is permissible to report only dollars in the Expenses Not Related to Specific Teams row as long as you have reported non-zero entries for Equivalencies, Number of Students, and Dollars (all 3 required) for at least one sport.</b></p>
----	----------------------------------	---

Men's Teams	
Women's Teams	

Total Amount	
--------------	--

24	<p>Recruiting Expenditures</p>	<p>Include transportation, lodging and meals for prospective student-athletes and institutional personnel on official and unofficial visits, telephone call charges, postage and such. Include value of use of institution's own vehicles or airplanes as well as in-kind value of loaned or contributed transportation.</p>
----	--------------------------------	--

Men's Teams	
Women's Teams	
Total Recruiting Expenses	

19	<p>Head Coaches Salaries</p>	<p>Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).</p>
----	------------------------------	---

Average Salaries of Head Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams				
Women's Teams				

19	<p>Assistant Coaches Salaries</p>	<p>Include gross salaries, bonuses and benefits provided to head and assistant coaches, which includes all gross wages, benefits and bonuses attributable to coaching that would be reportable on university and related entities (e.g., foundations, booster clubs) W-2 and 1099 forms (e.g., car stipend, country club membership, entertainment allowance, clothing allowance, speaking fees, housing allowance, supplemental retirement allowance, compensation from camps, radio income, television income, tuition remission, earned deferred compensation benefits). Place any payment made to previous coaches to satisfy a contractual agreement for coaching in Category 23 (Severance Payments).</p>
----	-----------------------------------	---

Average Salaries of Assistant Coaches	Dollars per FTE	FTE's	Dollars per Position	Number of Positions
Men's Teams				
Women's Teams				

**Statement of Revenues and Expenses  
For the year ended June 30, 2012 (UNAUDITED)**

ID	Item	Football	Men's	Women's	Other	Non-	Total
			Basketball	Basketball	Sports	Program Specific	
1	Ticket Sales.	0	0	0	0	0	0
2	Student Fees	0	0	0	0	0	0
3	Guarantees.	0	0	0	0	0	0
4	Contributions.	0	0	0	0	0	0
5	Compensation and Benefits Provided by a Third Party.	0	0	0	0	0	0
6	Direct State or Other Government Support.	0	0	0	0	0	0
7	Direct Institutional Support.	252672	127695	133264	1332788	855971	2702390
8	Indirect Facilities and Administrative Support.	0	0	0	0	4165787	4165787
9	NCAA/Conference Distributions including all tournament revenues.	0	0	0	0	0	0
10	Broadcast, Television, Radio, and Internet Rights.	0	0	0	0	0	0
11	Program Sales, Concessions, Novelty Sales, and Parking.	0	0	0	0	0	0
12	Royalties, Licensing, Advertisements and Sponsorships.	0	0	0	12000	0	12000
13	Sports Camp Revenues.	0	0	0	0	0	0
14	Endowment and Investment Income.	0	0	0	0	6860	6860
15	Other Operating Revenue.	0	0	0	0	0	0
16	Total Operating Revenue.	252672	127695	133264	1344788	5028618	6887037
Expenses							
17	Athletic Student Aid.	0	0	0	0	0	0
18	Guarantees.	0	0	0	0	0	0
19	Coaching Salaries, Benefits, and Bonuses Paid by the University and Related Entities.	152671	68758	82648	726171	0	1030248
20	Coaching Other Compensation and Benefits Paid by a Third Party.	0	0	0	0	0	0
21	Support Staff/Administrative Salaries, Benefits and Bonuses Paid by the University and Related Entities.	20533	12773	4050	126488	403413	567257
22	Support Staff/Administrative Other Compensation and Benefits Paid by a Third Party.	0	0	0	0	0	0
23	Severance Payments.	0	0	0	0	0	0
24	Recruiting.	25007	11555	5247	72232	0	114041
25	Team Travel	13836	17361	21374	233721	0	286292
26	Equipment, Uniforms and Supplies.	26262	5664	3572	98266	0	133764

27	Game Expenses.	34448	21517	20423	194347	0	270735
28	Fund Raising, Marketing and Promotion.	0	0	0	0	0	0
29	Sports Camp Expenses.	0	0	0	0	0	0
30	Direct Facilities, Maintenance, and Rental.	0	0	0	0	1428	1428
31	Spirit Groups	0	0	0	0	0	0
32	Indirect Facilities and Administrative Support.	0	0	0	0	4165787	4165787
33	Medical Expenses and Medical Insurance	0	0	0	0	0	0
34	Memberships and Dues.	0	0	0	0	50083	50083
35	Other Operating Expenses.	448	2840	0	6891	238364	248543
36	Total Operating Expenses.	273205	140468	137314	1458116	4859075	6868178
37	Transfers to Institution	0	0	0	0	0	0
38	Total Expenses	273205	140468	137314	1458116	4859075	6868178
	<b>Excess (Deficiencies) of Revenues Over (Under) Expenses</b>	<b>( -20533 )</b>	<b>( -12773 )</b>	<b>( -4050 )</b>	<b>( -113328 )</b>	<b>169543</b>	<b>18859</b>