## Kenyon College

## FY2012 Higher Education Survey

## Section 1. Pledges \& Testamentary Commitments (Optional)

A. Outstanding Pledges Report the number and dollar amount of new contributions pledged (unconditionally) during the fiscal year but still outstanding at the end of the fiscal year, regardless of the promised payment date. Do not include pledges made in a previous year. Do not include pledge amounts paid during the reporting year. Pledges (unconditional promises) should not be counted anywhere else in the VSE survey.

|  | No. of Pledges | Amount $\$$ |
| ---: | ---: | ---: |
| 1. For current operations | 428 | 668,043 |
| 2. For capital purposes | 8 | 225,200 |

B. New Testamentary Commitments Report provisions made in wills (or through revocable trusts) during the fiscal year for which the institution has documentation. Documentation might include a photocopy of the pertinent portion of the will or trust document or a letter describing the commitment and its ultimate financial value to the institution. Do not include provisions that name the institution as a contingent beneficiary. Testamentary commitments (bequest intentions) should not be counted anywhere else in the VSE Survey.

|  | Number of provisions | Face value of provisions |
| :--- | ---: | ---: | ---: |
| $\$$ |  |  | | Present value of <br> provisions $\$$ |
| ---: |
| New Testamentary Commitments |

## Kenyon College

## FY2012 Higher Education Survey

## Section 2. Finances \& Enrollment (Required for All Versions)

This entire section must be filled out in order to be listed in the VSE Report and be eligible for the CASE Award Program.

ENROLLMENT Count enrollment at the beginning of the academic year being reported (i.e., fall of 2004 for the report covering the 2004-05 fiscal year). All students (except continuing education) are counted: full-time, part-time, resident, extension, non-degree. DO NOT convert part-time students to full-time equivalents. FULL-TIME EQUIVALENT ENROLLMENT Count the FTE enrollment figure as of the beginning of the reporting period, i.e., opening fall FTE enrollment. If the FTE figure is not available, use the formula: the sum of all full-time students plus one-third of the number of part-time students (e.g., three part-time students equal one full-time student). ENDOWMENT/LONG-TERM INVESTMENTS Include all the following: - True endowment : funds provided the institution, the principal of which is not expendable by the institution under the terms of the agreement that created the fund. - Term endowment : similar to true endowment except that all or part of the funds may be expended after a stated period or upon the occurrence of a certain event as stated in the terms governing the funds. - Quasi-endowment : funds functioning as endowment - funds given to the institution "with no strings attached" or surplus funds that have been added to the endowment fund, the principal of which may be spent at the discretion of the governing board. Public institutions should include the combined endowment of the foundation and the institution. As a guideline, institutions should enter the amount reported on the NACUBO endowment survey. EXPENDITURES Include all expenditures for Instruction, Research, Public service, Academic support, Student services, Institutional support, Scholarships and fellowships, and Operation and maintenance of physical plant. Exclude Auxiliary Enterprises, Hospital Services, and Independent operations. Public institutions should enter the combined expenditures for the foundation and the institution.

|  | FY2011 | FY2012 |
| ---: | ---: | ---: |
| 1. Enrollment - total headcount | 1,652 | 1,663 |
| 2. Enrollment - full-time equivalent | $1,650.0$ | $1,660.0$ |
| 3. Endowment market value \$ | $179,922,748$ | $184,782,162$ |
| 4. Expenditures \$ | $81,567,000$ | $101,820,194$ |

Notes on Endowment and Expenditures
DO NOT INCLUDE DEFERRED GIFTS IN THIS SECTION. There are three options for completing Section 3: Full, Partial, and Minimal. All forms of the survey count as full participation in the program. So, complete the version where the level of detail corresponds to the level of detain in your records. You might also want to do a shorter version

|  | A. Alumni | B. Parents | C. Other Individuals | Foundations | Corporations | F. Religious Organizations | G. Fundraising | H. Other Organizations | I. TOTAL |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| 1. Unrestricted | 2,515,608 | 964,707 | 62,033 | 402,285 | 236,430 | 0 | Colisoitia 30,116 | 288,826 | 4,500,005 |
| Restricted 2. Academic Divs. | 1,650 | 0 | 1,200 | 41,250 | 400 | 0 | 0 | 8,000 | 52,500 |
| 3. Faculty \& Staff Compensation | 0 | 0 | 0 | 208,510 | 20,000 | 0 | 0 | 100,015 | 328,525 |
| 4. Research | 0 | 0 | 0 | 30,000 | 0 | 0 | 0 | 0 | 30,000 |
| 5. Public Service \& Extension | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 10,000 | 10,000 |
| 6. Library | 1,100 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 1,100 |
| 7. Operation \& Maint. of Plant | 500 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 500 |
| 8. Student Financial Aid | 3,233 | 9,881 | 2,765 | 100,000 | 0 | 1,000 | 39,943 | 458,000 | 614,822 |
| 9. Athletics | 10,215 | 22,241 | 1,254 | 0 | 8,914 | 0 | 0 | 8,100 | 50,724 |
| 10. Other Restricted | 538,325 | 94,645 | 115,588 | 462,143 | 55,223 | 18 | 0 | 142,420 | 1,408,362 |
| 11. Total Restricted (2-10) | 555,023 | 126,767 | 120,807 | 841,903 | 84,537 | 1,018 | 39,943 | 726,535 | 2,496,533 |
| 12. Total Outright for Curr. Ops. (1\&11) | 3,070,631 | 1,091,474 | 182,840 | 1,244,188 | 320,967 | 1,018 | 70,059 | 1,015,361 | 6,996,538 |


| Do not include deferred gifts in this section. Please enter 0 where no gift income was received for a particular cell. Every cell below should have a you are finished! DO NOT INCLUDE CORPORATE PARTNERSHIPS ANYWHERE ON THE VSE SURVEY. THESE INCLUDE THE PLM SOFTW AGREEMENTS AND OTHER SUCH ARRANGEMENTS THROUGH THE PACE PARTNERSHIPS. |  |  |  |  |  |  |  |  |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: | :---: |
|  | A. Alumni | B. Parents | C. Other Individuals | D. <br> Foundations | Corporations | F. Religious Organizations | G. Fundraising | H. Other Organizations | I. TOTAL |
| 1. Prop., Build. | 3,338,719 | 359,131 | 1,002 | 1,220,568 | 37,600 | 0 | 0 | 170,000 | 5,127,020 |
| 2. Endowment Unrestricted | 8,500 | 0 | 0 | 0 | 500 | 0 | 0 | 1,000 | 10,000 |
| 3. Endowment Restricted | 3,139,218 | 332,044 | 1,743,804 | 2,172,973 | 84,175 | 0 | 0 | 49,600 | 7,521,814 |
| 4. Loan Funds |  |  |  |  |  |  |  |  |  |
| 5. Total Outright for Capital Purposes | 6,486,437 | 691,175 | 1,744,806 | 3,393,541 | 122,275 | 0 | 0 | 220,600 | 12,658,834 |


| the VSE Program |
| :--- |
| Kenyon College <br> FY2012 Higher Education Survey <br> Section 3d. Gift Income Summary |
| This summary pulls together total rows from Section 3.a, 3.b, and 3.c. When you enter the data online, this section is filled in automatically. There is no data entry required. |
|  | A. Alumni

## Kenyon College

## FY2012 Higher Education Survey

## Section 4a. Additional Details on Section 3 - Individuals

1. Contributions from Individuals
A. Contributions from Individuals for All Purposes Alumni Total-REQUIRED

|  | No. of Record | No. Solicited | No. Donors | Amount \$ |
| :---: | :---: | :---: | :---: | :---: |
| 1a. Alumni undergraduate degree or diploma holders | 16,060 | 14,830 | 5,513 | 9,519,683 |
| 1b. Alumni graduate only degree or diploma holders |  |  |  |  |
| 1c. Alumni without a degree or diploma | 930 | 772 | 153 | 72,580 |
| 1d. Enter Totals here ONLY if you have left 1a-1c above blank |  |  |  |  |
| 1e. Alumni Total | 16,990 | 15,602 | 5,666 | 9,592,263 |
|  | No. of Record | No. Solicited | No. Donors | Amount \$ |
| 2. Parents | 7,441 | 7,074 | 2,194 | 1,791,089 |
|  | No. of Record | No. Solicited | No. Donors | Amount \$ |
| 3. Faculty and Staff | 342 | 342 | 82 | 22,047 |
| 4. Students | 1,648 | 409 | 129 | 1,571 |
| 5. All Others not counted in 1-4 | 1,101 | 1,073 | 590 | 1,953,016 |
| Dollar Total of rows 3-5 above |  |  |  | 1,976,634 |

## Kenyon College

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B. Contributions from Individuals for Current Operations Only

|  | No. Solicited | No. Donors | Amount \$ |
| :---: | :---: | :---: | :---: |
| 1a. Alumni undergraduate degree or diploma holders | 14,830 | 5,460 | 3,026,591 |
| 1b. Alumni graduate degree or diploma holders |  |  |  |
| 1c. Alumni without a degree or diploma | 772 | 150 | 44,040 |
| 1d. Enter Totals here ONLY if you have left 1a-1c above blank |  |  |  |
| 1e. Alumni Curr. Ops. Total | 15,602 | 5,610 | 3,070,631 |
|  | No. Solicited | No. Donors | Amount \$ |
| 2. Parents | 7,074 | 2,176 | 1,091,474 |
|  | No. Solicited | No. Donors | Amount \$ |
| 3. Faculty and Staff | 342 | 79 | 18,773 |
| 4. Students | 409 | 126 | 1,571 |
| 5. All others not counted in 1-4 above | 1,073 | 532 | 162,496 |
| Dollar Total of rows 3-5 above |  |  | 182,840 |

C. Bequests - REQUIRED Include realized bequests, not bequest intentions, which are reported in section 1. Make sure the bequests listed below are also reported in section 3A, 3B, and/or 3C. Bear in mind that most bequests would not appear in 3C. Generally, they are not deferred gifts. In some cases, though, a deferred gift may be established via a will. If any of the reported bequests were reported in 3C, report them below at their present value, not face value.

|  | No. of Donors | Amount \$ |
| ---: | ---: | ---: |
| 1. Bequests for Current Operations | 11 | 363,786 |
| 2. Bequests for Capital Purposes | 6 | $1,774,659$ |
| 3. Enter Totals here ONLY if you have left lines 1 |  |  |
| \& 2 above blank |  |  |$\quad 17$| $2,138,445$ |
| :--- |
| 4. Total Bequests |

## Kenyon College

## FY2012 Higher Education Survey

D. Three Largest Donor Totals from Individuals - REQUIRED. If any of these gifts are deferred gifts, use PRESENT value, not face value.

|  | Largest \$ | 2nd Largest \$ | 3rd Largest \$ |
| ---: | ---: | ---: | ---: |
| 1. From living individuals | $2,071,300$ | $1,676,968$ | $1,500,000$ |
| 2. Through estate settlements |  |  |  |
| (bequests) |  |  |  |$\left.\quad 1,500,000 ~ 489,877\right)$

E. Direct Governing Board Giving for All Purposes Include current, emeritus and honorary board members. On row 1 include only gifts that receive legal/hard credit. NEW! Gifts that receive soft credit may be reported on row 2 . Remember to report under the dollar amount, the sum of outright gifts plus deferred gifts at PRESENT (discounted) value.

You should count trustees in this section even though you previously counted them as alumni, parents, or other individuals. And soft-credit gifts would still be counted even though they are also counted under the type of organization that provided the direct gift. Do not enter zero to indicate you are skipping the question! Just leave the question blank if you're not answering. It is very unlikely that zero is a valid answer to this question.

|  | No. of Donors | Amount $\$$ |
| ---: | ---: | ---: |
| 1. Governing Board Giving | 47 | $1,055,126$ |
| 2. Additional Soft-Credit Gifts | 10 | $3,788,968$ |

F. Deferred Giving - REQUIRED Number of gifts (Charitable Remainder Trusts, Pooled Income Funds, Gift Annuities, and the like) whose dollar amount is reflected in Section 3.C.

|  | Number established or added to during <br> reporting period |
| :--- | ---: |
| Deferred Giving | 3 |


| G. Appreciated Property Giving |  |  |
| :---: | :---: | :---: |
|  | No. of Gifts | Amount \$ |
| 1. Securities | 89 | 2,992,562 |
| 2. Real estate |  |  |
| 3. Other real property | 12 | 12 |
| 4. Enter Totals here ONLY if you have left lines 1-3 above blank |  |  |
| 5. Total Apprec. Prop. | 101 | 2,992,574 |

## Kenyon College

## FY2012 Higher Education Survey

H. Personal Giving Additional Details Some personal gifts are dispensed through organizations and therefore are not reflected as personal giving data on this survey. Please report below personal gifts that are officially counted as coming from organizations elsewhere on this survey. The amount from family foundations will appear in section 4 b and should not be entered here.

|  | No. of Donors | Amount \$ |
| ---: | ---: | ---: |
| Donor-Advised Funds | 115 | $1,115,500$ |
| Businesses | 95 | 78,033 |
| Other Organizations (Including Federated Funds) | 8 | 12,948 |

## Kenyon College

## FY2012 Higher Education Survey

## Section 4b. Additional Details on Section 3 - Organizations \& Other

2. Contributions from Organizations

|  | No. of Donors | Amount \$ |
| ---: | ---: | ---: |
| 1. Personal and Family | 93 | $4,122,676$ |
| 2. Other foundations and trusts, excluding |  |  |
| corporate |  |  |$\quad 19$| 515,053 |
| :---: |
| 3. Total |

B. Three Largest Donor Totals from Foundations - REQUIRED The sum of the three largest donor totals from Foundations below must not exceed the total dollar amount reported from Foundations above because these largest donor totals must be included in the amounts reported above and in Section 3.

|  | Largest \$ | 2nd Largest \$ | 3rd Largest \$ |
| ---: | ---: | ---: | ---: |
| Foundations | $1,000,000$ | 969,000 | 500,000 |

C. Corporations 1. Forms of Giving DO NOT INCLUDE CORPORATE PARTNERSHIPS ANYWHERE ON THE VSE SURVEY. THESE INCLUDE, BUT ARE NOT LIMITED TO, THE PLM SOFTWARE AGREEMENTS AND SIMILAR ARRANGEMENTS AS PART OF THE PACE PARTNERSHIP. IF THESE WERE INCLUDED IN SECTION 3, PLEASE RETURN TO THAT SECTION, REMOVE THEM, AND SAVE 3D AGAIN.

|  | No. of Gifts | Amount \$ |
| ---: | ---: | ---: |
| 1. Cash and securities (exclusive of matching |  |  |
| gifts) |  |  |$\quad 150$| 146,855 |
| :--- |
| 2. Company products |$\quad 159$

2. Additional Matching Gifts Details In addition to the amounts listed directly above in line 4, please report below matching corporate gifts that were dispensed through a third party, such as a community foundation, charitable gift fund, or other entity. These would not be counted as corporate giving elsewhere in the survey, but are under the control of companies.

|  | No. of Gifts | Amount \$ |
| ---: | ---: | ---: |
| Matching Gifts Not Directly From a Corporation | 8 | 13,632 |

## Kenyon College

## FY2012 Higher Education Survey

D. Three Largest Donor Totals from Corporations - REQUIRED The sum of the three largest donor totals from Corporations below must not exceed the total dollar amount reported from Corporations you reported in Section 3. DO NOT INCLUDE CORPORATE PARTNERSHIPS ANYWHERE ON THE VSE SURVEY. THESE INCLUDE, BUT ARE NOT LIMITED TO, THE PLM SOFTWARE AGREEMENTS AND SIMILAR ARRANGEMENTS AS PART OF THE PACE PARTNERSHIP. IF THESE WERE INCLUDED IN SECTION 3, PLEASE RETURN TO THAT SECTION, REMOVE THEM, AND SAVE 3D AGAIN.

|  | Largest \$ | 2nd Largest \$ | 3rd Largest \$ |
| ---: | ---: | ---: | ---: |
| Corporations | 20,000 | 14,000 | 12,500 |

3. Other Fundraising Activity A. Purposes of Gifts to Endowment: Income Restricted (Include both outright and deferred gifts, and use the PRESENT value of deferred gifts.)

|  | Amount \$ |
| :---: | :---: |
| 1. Academic Divisions | 210,000 |
| 2. Faculty and Staff Compensation | 4,074,030 |
| 3. Research | 5,000 |
| 4. Public Service and Extension | 0 |
| 5. Library | 7,538 |
| 6. Operation and Maintenance of Plant | 0 |
| 7. Student Financial Aid | 2,530,705 |
| 8. Athletics | 0 |
| 9. Other | 760,409 |
| 10. Total | 7,587,682 |

## Kenyon College

## FY2012 Higher Education Survey

Prior to FY2003, Gifts to Endowment, Income Restricted was calculated as the sum of Outright Gifts to Endowment, Income Restricted plus the FACE Value of Deferred Gifts (which are, by definition, gifts to endowment), with income restricted. The section below displays values that were entered before 2003. If you are viewing a survey from 1998-2002, you will see values in this section if the institution replied to the question. Otherwise, it will appear empty.

|  | Amount \$ |
| ---: | ---: |
| 1. Academic Divisions |  |
| 2. Faculty and Staff Compensation |  |
| 4. Public Service and Extension |  |
| 3. Research |  |
| 5. Operation and Maintenance of Plant |  |
| 7. Student Financial Aid |  |
| 8. Athletics |  |

B. Support of Intercollegiate (Extramural) Athletics ONLY Note that the total you report here is not comparable to other Athletics Giving Totals in the VSE Survey. In Section 3A, you report Current Operations Restricted Giving to Athletics for both Intramural and Extramural combined. Here you report only Extramural. Here should also include Extramural Gifts to Endowment, Income Restricted to Athletics that you include in Section 3.B (outright) and 3.C (deferred). For the year 2003 and forward, report the deferred giving restricted to Extramural Athletics at the present value, not the face value.

|  | No. of Donors | Amount \$ |
| ---: | ---: | ---: |
| 1. Restricted to current operations | 102 | 48,923 |
| 2. Restricted to capital purposes |  |  |
| 3. Total | 102 | 48,923 |

## Kenyon College <br> FY2012 Higher Education Survey

Prior to 2003, the capital purpose gifts to endowment restricted to extramural athletics included deferred giving at face value, instead of the current standard, which is present value. If you answered this question in the past, you can see the capital purpose dollars with deferred giving at face value below.

|  | Amount \$ |
| :--- | :--- |
| Restricted to capital purposes (using deferred at FV): |  |

