

commonfund

NCSE® (NACUBO-Commonfund Study of Endowments) 2015

Copyright 2015 by The Common Fund for Nonprofit Organizations and National Association of College and University Business Officers. All rights reserved.

NCSE purpose, rules and use of information:

By participating in the NACUBO-Commonfund Study of Endowments (NCSE) (including Foundations in Support of Higher Education) I understand that the goal of NACUBO and Commonfund Institute in sponsoring the NCSE is to provide meaningful benchmarking information to the higher education community, including responding institutions, Commonfund Institute's and NACUBO's members, clients and prospective clients.

I also understand and agree by my participation in the NCSE to the following:

- *Aggregated information:* NACUBO and Commonfund Institute will aggregate the information I provide in the NCSE with the information received from other institutions, publicly report such aggregated information in a report about trends and best practices in the field of endowment management for educational institutions, and send me a copy of the final report.
- *Total endowment value:* NACUBO has traditionally published the total market value and total one-year change in market value for individual institutions, and this practice will be continued.
- *Information sharing:* Individual responses of participating institutions that agree to share their information with other NCSE participants will be provided by NACUBO to participants via:
 - A set of spreadsheets.
 - The NACUBO Benchmarking Tool, an online analytical tool for creating peer group analyses of investment rates of return, asset allocations, spending rates and endowment per student.
 - Academic researchers (including faculty members and research staff) will have confidential access to individual institutions' responses, subject to the condition that institution names and individually identifiable data not be published in any reports resulting from such research.

Please indicate below your agreement or disagreement with the above:

- **YES**, I agree with the above. My institution's responses may be made available to other NCSE participants and to academic researchers as noted in "Information sharing" above.
- NO, I do *not* agree with the above. Do *not* make my institution's responses available as noted in "Information sharing" above. By selecting NO, I understand that my institution will <u>not</u> be able to receive <u>any</u> institutionally specific data generated from the 2015 NCSE—this includes endowment per full-time equivalent student, investment rates of return, endowment spending rates and asset allocations.

INDICATES A DEFINED TERM OR INSTRUCTION - CLICK ON THE SYMBOL. A DEFINITION OR INSTRUCTION WILL POP UP.

IF YOU ENCOUNTER A TECHNICAL ISSUE OR NEED CLARIFICATION OF ANY QUESTION OR TERM, YOU MAY:

- CONTACT OUR HELP DESK AT 770.893.2821 OR 770.893.2823 OR
- EMAIL YOUR QUESTIONS OR CONCERNS TO HELPDESK@NCSE2015.ORG OR
- ACCESS FAQs AT ACCESS ONLINE GLOSSARY AT

THANK YOU,

NCSE ID NUMBER REQUIRED FIELD – FORM WILL NOT SUBMIT IF NO ENTRY

 $(INCLUDED \ IN \ YOUR \ PARTICIPATION \ INVITATION \ AND \ SUBSEQUENT \ EMAIL(S) \ FROM \ RIVERSIDE \ ASSOCIATES)$

INSTITUTION NAM	ΛE:
-----------------	------------

ENTER NAME OF INSTITUTION AS IT SHOULD APPEAR IN THE LIST OF PARTICIPATING INSTITUTIONS

RESPONDENT NAME: FIRST	LAS	т		
HH@				
A5≕@B; [:] 588F9GG		588"7CBHB3		
7 ∔ M	GH5 H9 [·]	N⊫D'7C89	D <cb9< th=""><th></th></cb9<>	
9!A5=@				XXX-XXX-XXXX

1.A. RESPONDING INSTITUTION CATEGORY:

≣

B. CARNEGIE CLASSIFICATION:

ENDOWMENTS AND COMBINED FUNDS ONLY - ANSWER QUESTION 1.C.

C. NUMBER OF FULL-TIME EQUIVALENT (FTE) STUDENTS ENROLLED FOR CREDIT IN FALL 2014:
--

D. INSTITUTION'S I	FISCAL YEAR END DATE:	06/30	05/31	OTHER	SPECIFY	
	ENT INCLUDES FOUNDATI	ONS IN ITS P	ORTFOLIO, PL	EASE INDICATE T		MM/DD
OF FOUNDATIONS	WHOSE DATA YOU ARE <u>IN</u>	<u>CLUDING IN 1</u>	<u>THIS QUESTIO</u>	<u>NNAIRE</u>		
E. DOES THE ABOV FOUNDATION?	/E NUMBER INCLUDE YOU	R LARGEST	YES	NO	UNCERTAIN	1
F. TOTAL NUMBER	R OF FOUNDATION <i>S INCL</i>	UDED IN YOU	R <u>ENDOWMEN</u>	<i>IT</i> :	UNCERTAIN	
7 CAA9BHG.						

FUND FLOWS AND LIQUIDITY

٢

2.A. What was the market value of each of the *following five categories* of your *<u>endowment</u>?*

ANSWER FOR EACH OF THE MAJOR CATEGORIES (I, II, III, IV & V). PLEASE ADD DETAIL	.,
WHERE AVAILABLE, WITHIN EACH CATEGORY. DO NOT DROP (000)	

		E 30, 2015	
1. True Endowment:	Restricted by Donor Unrestricted by Donor	• •	DO NOT DROP (OOO)
	Total True Endowment	v	
2. Term Endowment		•	
3. Quasi-Endowmen	t (Board Designated)	•	
4. Funds Held In Trus	t by Others	•	
II. TOTAL ENDOWN	IENT ASSETS @ JUN	E 30, <mark>2014</mark>	DO NOT DROP (000)
III. LIFE INCOME A	ND ANNUITY FUNDS	6 @ JUNE 30, 2015	•
1. Charitable Remain	ler Trusts	•	DO NOT DROP (OOO)
2. Charitable Gift Anr		×	
3. Pooled Income Fun		×	
4. Donor Advised Fun		×	
5. Other		•	
SPECIFY OTHER			
1. Appreciation and in	AR ENDED JUNE 30 vestment income pequests: Restricted by Don Unrestricted by Don	or v	DO NOT DROP (OOO)
Tot	al Individual gifts & beques	sts	
3. Other gifts:	Restricted by Done	or	
	Unrestricted by Done		
	Total Other gif	te 💌	
	Total Other gi	15	
4. All other additions ((e.g. operating surplus, etc.)		
4. All other additions (SPECIFY OTHER A	(e.g. operating surplus, etc.)		
SPECIFY OTHER A	(e.g. operating surplus, etc.)	OWMENT DURING	DO NOT DROP (OOO)
SPECIFY OTHER A	(e.g. operating surplus, etc.) ADDITIONS ALS FROM THE END AR ENDED JUNE 30,	OWMENT DURING	DO NOT DROP (OOO)
SPECIFY OTHER A V. ALL WITHDRAW THE FISCAL YEA 1. Distribution for specific	(e.g. operating surplus, etc.) ADDITIONS ALS FROM THE END AR ENDED JUNE 30,	OWMENT DURING 2015	DO NOT DROP (OOO)
SPECIFY OTHER A V. ALL WITHDRAW THE FISCAL YEA 1. Distribution for specific	(e.g. operating surplus, etc.) ADDITIONS ALS FROM THE END AR ENDED JUNE 30, ending ement and custody expense	OWMENT DURING 2015	DO NOT DROP (OOO)

b . What was the net annualized retain of your endowment's investible assess: AS of SONE 5		
ONE-YEAR	%	UNCERTAIN
THREE-YEAR	%	UNCERTAIN
FIVE-YEAR	%	UNCERTAIN
10-YEAR	%	UNCERTAIN
C. What was the 10-year <i>annualized quarterly volatility</i> of your endowment's <i>net returns</i> as of <i>June 30, 2015</i> ?	%	UNCERTAIN
D . For the 10-year period ending June 30, 2015, by quarter and year, what were your four largest <i>percentage</i> quarterly drawdowns?		UNCERTAIN
QUARTERS NEED NOT BE CONSECUTIVE, JUST YOUR FOUR LARGEST <u>NEGATIVE</u> QUARTERS (ENT	ER NUMBER	RS AS -12.34)
%	%	
%	%	
E. What percentage of your institution's <i>investment pool</i> is <i>not</i> part of your endowment?	%	UNCERTAIN
F. What were <i>total gifts/donations</i> to your endowment during FY2015?		UNCERTAIN
DO NOT	T DROP (O	00)
G. What were <i>total gifts/donations</i> to your endowment during FY2014?		UNCERTAIN
DO NO	T DROP (O	00)
H. During <i>FY2015</i> , what percentage of your institution's <i>operating budget</i> was funded <u>from your endowment</u> ?	%	
FOUNDATIONS ANSWER FOR THE COLLEGE OR UNIVERSITY YOU SUPPORT		SKIP TO Q.2.J
I. During <i>FY2014</i> , what percentage of your institution's <i>operating budget</i> was funded <u>from your endowment</u> ?	%	UNCERTAIN
J. During <i>FY2015</i> , what percentage of your institution's <i>operating budget</i> was funded by <u>annual giving</u> ?	%	UNCERTAIN Skip to Q.2.L
FOUNDATIONS ANSWER FOR THE COLLEGE OR UNIVERSITY YOU SUPPORT		
K. During <i>FY2014</i> , what percentage of your institution's <i>operating budget</i> was funded by <u>annual giving</u> ?	%	UNCERTAIN
L. What is your percentage return <i>objective</i> for your <i>long-term investable assets</i> ?	%	UNCERTAIN
DO NOT HAVE A RETURN OBJECTIVE FOR OUR LONG-TER		MENT POOL
M. At June 30, 2015, what percentage, if any, of your total endowment was under water?	%	UNCERTAIN

SECTION COMMENTS:

ASSET ALLOCATION

PLEASE ANSWER FOR EACH OF THE MAJOR ASSET CLASSES (I, II, III, IV & V), COLUMNS A AND B. ADD DETAILS, AS PERCENTAGES OF TOTAL ENDOWMENT, WHERE AVAILABLE, WITHIN EACH CLASS.

'.5. What *percentage* of your *total endowment was* invested in each of the asset classes listed below at *June 30, 2015*?

			5	6	
6.	At June 30, 2015, what were your percentage one year net returns in each asset class?		<u>Invested</u> @ 6/30/2015	<u>Return</u> `4 `6# (I B7 1 I B7 9 F	
			PCT INV	PCT RTN	UNC
I. D	OMESTIC EQUITIES (AS A PERCENT OF YOUR TOTAL ENDOWMENT):	-	%	%	•
1	Active INCLUDE REITS HERE	%			
2	Index (Passive / Enhanced)	%			
3	Commonfund Multi-strategy Equity Fund	%			
4	Other Multi-strategy Equity Funds	%			
II. F	IXED INCOME (AS A PERCENT OF YOUR TOTAL ENDOWMENT):	÷	%	%	5
5	Domestic(U.S.) Investment Grade (Active) INCLUDE TIPS HERE	%			
6	Domestic (U.S.) Investment Grade (Passive)	%			
7	Domestic (U.S.) Non-Investment Grade (Active or Passive)	%			
8	International (Non-U.S.) Investment Grade (Active or Passive)	%			
9	Emerging Markets (Active or Passive)	%			
10	Commonfund Multi-strategy Bond Fund	%			
11	Other Multi-strategy Bond Funds	%			
III. IP	ITERNATIONAL EQUITIES (AS A PERCENT OF YOUR TOTAL ENDOWMENT)	:	. %	, %	, D
12	2 Active MSCI EAFE [®]	%			
13	B Passive/index MSCI EAFE [®]	%			
14	Emerging Markets	%			

	PCT INV	PCT RTN UNC
IV. ALTERNATIVE STRATEGIES (AS A PERCENT OF YOUR TOTAL ENDOWMENT):	. %	%
15 Private Equity Real Estate EXCLUDES REITS %		%
16 Venture Capital %		%
17 Private Equity LBO'S, MEZZANINE, M&A, INTERNATIONAL PRIVATE EQ. %		%
18a Energy & Natural Resources - Includes Oil, Gas, Timber		%
b Commodities and Managed Futures		%
19 Marketable Alternative Strategies HEDGE FUNDS, ABSOLUTE RETURN, MKT NEUTRAL, LONG/SHORT, 130/30 STRATEGY, EVENT DRIVEN, & DERIVATIVES		%
20 Distressed Debt %	•	%

V. CASH AND C	OTHER (AS A PE	RCENT OF YOUR T	OTAL ENDOWMENT):
		· .	

21 Cash, Money Market Investments, Treasuries ALL INVESTMENTS <1 YEAR22 Other SPECIFY

PORTFOLIO TOTAL:

STREAMING SUMMARY OF LINES I+II+III+IV+V

PCT INV

PCT INV

%

н

%

<mark>%</mark> MUST = 100%

PCT RTN

UNC

%

%

ASSET ALLOCATION SECTION CONTINUES ON NEXT PAGE

C. Of your <i>total endowment</i> to the following <i>liquidity</i>		hat percentage is	allocated	IB79FH5=B	
1.	Daily	%	6. Illiquid (>365 days)		%
2.	Monthly	%	7. Other SPECIFY BELOW		%
3.	Quarterly	%			
4.	Semi-Annually	%			
5.	Annually	%	TOTAL MUST = 100%		%
D. Which of the following fu do you use when construct		or factors)	8 C'BCH'I G9	IB79FH5=B	
	1. Growth Assets (dom	nestic and internation	ational equities, private equities, etc	2.)	

- 2. Risk Reduction (long/short, hedged equities, fixed income)
- 3. Inflation Protection [real assets (e.g. real estate, oil & gas, timberland), TIPS]
- 4. Opportunistic
- 5. Liquidity
- 6. Duration
- 7. Other: **SPECIFY BELOW**

G97 H=CB⁻7 CAA9 BHG.

RESPONSIBLE INVESTMENT PRACTICES: SRI, ESG AND IMPACT INVESTING

- **4.A.** Do your institution's investment policies or guidelines *currently require or permit* you or your managers, when investing your endowment, to:
 - 1. Seek to *include* investments that rank higher on Environmental, Social and Governance (ESG) criteria in the expectation that they should have a materially positive effect on investment performance over the long term?

	M9 G	BC	IB79FH5=B [°]	
2. Exclude or screen out certain types of undesirable investments because they an	re inconsist	ent with		
your institution's mission?	M9 G [.]	BC	IB79FH5=B [°]	
3. Allocate a portion of the endowment to <i>investments</i> that further your institution	n's mission	?		
	M9 G [.]	BC.	IB79FH5=B	
B . Has your board made a conscious decision to <i>exclude</i> ESG, SRI, divestment, impother responsible investing considerations when investing your endowment?	pact or			
	M9 G	BC	IB79FH5=B [°]	
C. What were the numary factors that drove that decision?		:	SKIP TO Q.4.D	

- C. What were the *primary* factors that drove that decision?
- D. Are you <u>considering changing</u> your institution's investment policy in order to seek investments that rank higher on Environmental, Social and Governance (ESG) criteria?
 M9 G
 BC
 I B7 9 F H5 -B⁻
- **E.** Has your institution had contact with third-party stakeholder groups (e.g., students, alumni, employees, donors, grantmakers) who have requested that you include ESG, SRI, divestment, impact or other responsible investing considerations when investing your endowment?

	ESG	SRI	Divestment Impact	Other SPE		ER CONSIDERATIO	V
· · · · · · · · · · · · · · · · · · ·	E WITH WH	ICH RES	OLDER GROUP BELOW, PONSIBLE INVESTMENT ONTACTED			SKIP TO Q.4.F	
				M9 G [.]	BC	·IB79FH5=B	

- 1. Students
- 2. Alumni
- **3.** Employees
- 4. Donors
- 5. Grantmakers
- 6. Other: **SPECIFY**

- F. Do your portfolio managers integrate the following in *security selection*:
 - 1. Inclusion of investments that rank higher on Environmental, Social and Governance (ESG) criteria?

	M9 G	BC	IB79FH5=B
2. <u>Exclusion</u> or screening out of certain types of undesirable investments that are inconsistent with your institution's mission?		BC	IB79FH5=B
G. Do you and your portfolio managers vote your proxies consistent with:			
a. Your ESG Policy?	M9 G [°]	BC	IB79FH5=B
b. Your SRI Policy?	M9 G [.]	BC	IB79FH5=B [°]
c. Other responsible investing criteria?	M9 G [°]	BC	IB79FH5=B [°]
H . Were these essential criteria in hiring the manager(s)?	M9 G ^r	BC	1B79FH5=B

G97 H-CB 7 CAA9 BHG.

CLICK TO ACCESS:

GLOSSARY

FAQs

PORTFOLIO MANAGEMENT 5. A. Did you *rebalance* your total portfolio in the past fiscal year? YES' BC. IB79FH5=B B. Which of the following best describes your rebalancing policy? **IF NO REBALANCING POLICY, CHECK HERE** YOU WILL SKIP TO Q.5.C AS APPLICABLE, PLEASE SELECT RESPONSES FROM EACH COLUMN **CHECK ONE** CALENDAR-BASED MARKET VALUE-BASED CHECK ALL THAT APPLY 1. Annually 6. Target-and Range-Based 2. Semi-annually 7. Response to Major Gifts or Other Cash Flows 3. Quarterly 8. Other SPECIFY BELOW 4. Monthly 5. Other **SPECIFY BELOW** C. Do you employ risk limits and guidelines within your portfolio? M9 G BC. IB79FH5=B SKIP TO Q.5.F BELOW GC:H B#5 **D.** Are your risk limits and guidelines hard limits or soft limits? <5F8 E. What risk metrics do you use? CHECK ALL THAT APPLY 1. Value at Risk calculations based on returns ("top down") 2. Value at Risk calculations based on positions ("bottom up") 3. Volatility calculations such as standard deviation, etc. 4. "Greek letter" measures of return such as alpha, beta, etc. 5. Other: SPECIFY BELOW

F. Do you stress test or scenario test your portfolio? M9G BC I B79FH5-B

7 CAA9 BHG.

PORTFOLIO MANAGEMENT SECTION CONTINUES ON NEXT PAGE

G. Which entity in your institution performs ongoing due diligence on investment managers **before and after** hiring?

	BEFORE	AFTER
CHECK ALL THAT APPLY I B79FF	15 - B	

IB79FH5=B

- 1 Board
- 2. Investment or Finance Committee
- 3. Dedicated Internal Staff
- 4. Consultant that is NOT an outsourced investment manager
- 5. Consultant that IS an outsourced investment manager
- 6. Outsourced investment manager other than consultant
- 7. Other: SPECIFY BELOW

H. What ongoing due diligence procedures do you employ? CHECK ALL THAT APPLY

- 1. On-site manager visits at your institution
- 2. On-site visits with managers at their offices
- 3. Telephone conference calls with managers
- 4. Quantitative attribution analysis of manager performance
- 5. Position-based risk analysis
- 6. Peer group comparisons
- 7. Annual due diligence questionnaire updates
- 8. Third-party evaluations of managers
- 9. Other DESCRIBE

G97 H-CB'7 CAA9 BHG.

SPENDING RATE / POLICY

6. A.	What was your <i>effective spending <u>rate</u></i> for FY2015 ?		%	IB79FH5=B
B.	What was your <i>effective spending</i> <u>rate</u> for FY2014 ?		%	IB79FH5-B [°]
C.	What were your <i>actual spending <u>dollars</u></i> for FY2015?	v		IB79FH5=B
D.	What were your <i>actual spending <u>dollars</u></i> for FY2014?	~		IB79FH5=B
E.	What were the <i>factors</i> that drove the changes in your effective spend	ding rate or spend	ling dollars?	IB79FH5=B [°]
F.	Were there special appropriations (recurring or non-recurring withdrawals) in addition to your policy spending rate (i.e. taxes, administrative fees, special distributions, etc.)?	M9 G [°]	BC Skip to se	IB79FH5=B CTION COMMENTS
G.	In addition to your policy spending rate, what percentage did special appropriations represent?		%	IB79FH5=B
H.	For what purpose(s) were those special appropriations used?	 Capit Majo Debt Finan Supp 	L THAT APPLY al Campaign Costs r Campus Improve Service ncial Aid port Operating Bud r: SPECIFY BELC	ements
				-

G97 H=CB⁻7 CAA9 BHG.

SPENDING RATE / POLICY SECTION CONTINUES ON NEXT PAGE

SPENDING POLICY:

6. I. What is your spending *policy* for planning and budgeting purposes? CHECK ALL THAT APPLY

1. Spend all current income E.G. DIVIDENDS, INTEREST, ETC.

2	• Spend a percentage Over what period?	of a mov	ing avera	ge &\$E	'`MFG`). MFG	C₩9F.	SPECIFY'%' SPECIFY'	%
3.	. Spend a pre-specifie	ed percent	age of <i>be</i>	ginning	market valu	e		SPECIFY'%'	%
4	4. Meet <i>IRS minimum</i> qualifying distribution of 5% FOUNDATIONS ONLY								
5.	5. Last year's spending amount plus inflation with upper and lower bands								
6	6. Grow distribution at a predetermined inflation rate								
7.	. Weighted average o	r hybrid r	nethod (Y	ale/Stan	ford or othe	r hybrid rul	e, etc.)		
8	. Decide on an approp	priate rate	or amou	nt each y	vear				
9.	• Other rule SPECI	FY							
J. D	id you <u>follow</u> your spa	ending po	licy or ru	<i>le</i> in FY2	2015 ?		M9G [°] Skip To	BC) Q.6.L	IB79FH5=B
K. D	id you make an <u>excep</u>	otion or si	<u>ispend</u> yo	our policy	v <i>or rule</i> dur	ing FY2015	5? M9G	BC	IB79FH5⊫B
L. D	bid you <u>change</u> your s _j	pending p	oolicy or r	<i>ule</i> durir	ng FY2015 ?		M9 G	NC	IB79FH5=B
M. P	lease describe the reas	son(s) you	ı made ar	iy except	tions, a susp	ension or ch	nanges.		IB79FH5=B [°]

M. Please describe the reason(s) you made any exceptions, a suspension or changes.

G97 H=CB⁻7 CAA9 BHG.

INSTITUTIONAL DEBT

FOUNDATIONS SHOULD ANSWER ONLY FOR THE FOUNDATION, INCLUDING DEBT ISSUED FOR OR GUARANTEED BY THE FOUNDATION FOR CAPITAL PROJECTS ON BEHALF OF THE COLLEGE OR UNIVERSITY.

7.A.	Are you familiar with your institution	's debt /debt structure?	M9 G	BC [°] SKIP TO	SECTION COMMENTS
B.	From your most recent financial state is your institution's total long-term d	ala+9	DT DROP (000)	BC 896 H	IB79FH5-B
C.	How has your institution's <i>overall debt changed</i> during FY2015 ?	=B7F95G98	897 F 95 G 98	BC ⁻ 7<5B; 9	IB79FH5=B
D.	Does your institution plan to signification in the next <i>two</i> years? SIGNIFICAN		M9	G BC [.]	IB79FH5₌B [°]
E.	Does your institution have a <i>formal l</i>	ong-term debt policy?	M9	G BC [.]	IB79FH5=B [°]
	NOTE: IF NO DEBT IN Q.7	.B ABOVE, CHECK HE	RE AND SKIP TO	Q.7.K	
F.	What is the debt <i>service</i> of your institution's <i>operating budget</i> ?	sution as a <i>percentage</i> of	of your	%	IB79FH5=B
G.	Do you use interest rate <i>swaps</i> to redu	ice interest rate risk of	your debt? M9 G	BC ···	IB79FH5=B [°]
Н.	What percentage of institutional debt INCLUDE FLOATING SWAPPED INTO FIX		e	% <u>FIXED</u> TING	IB79FH5=B
I.	What was the <i>interest rate</i> , on averag debt during the fiscal year ended June NOTE: IF Q.7.H = 100%, SKIP TO Q.7.K			% FIXED	IB79FH5=B
J.	What was the <i>interest rate</i> , on averag debt during the fiscal year ended Jun	•	2	% <u>FLOATING</u>	IB79FH5=B
K.	Do you currently maintain a line of cr with a financial institution?	redit, whether drawn on	or not, M9 G	BC SKIP TO	I B79FH5-B Q.7.N BELOW
L.	Is your current line secured or unsecu committed or uncommitted?		SYWI fYX	IbgYWifYX	IB79FH5=B
	commuted of uncommuted.	7 ca	a]HYX	lbWcaa]hhYX	IB79FH5=B [°]
M.	Have you accessed this line of credit	during the past year?	M9 G	BC	IB79FH5=B
N.	Are you planning to establish a new of to support endowment cash / liquidity		dit M9G	вс	IB79FH5=B
				SKIP TO S	ECTION COMMENTS
0.	Will that new line be secured or unse committed or uncommitted?		GYWFfYX ∎a]HHYX	lbgYWifYX lbWcaa]HHYX	IB79FH5=B IB79FH5=B

G97 H-CB'7 CAA9 BHG.

CLICK TO ACCESS:

GLOSSARY

FAQs

FEES AND EXPENSES (INTERNAL AND EXTERNAL)

8. A. In dollars or basis points, what were the total internal and external costs of managing your investment program for fiscal year 2015?

INTERNAL COSTS:	DOLLARS	•		<u>OR</u>	BASIS POINT	S I B79FH5=B	
EXTERNAL COSTS:	DOLLARS	•		<u>OR</u>	BASIS POINT	S I B79FH5=B	
	TOTAL				TOTAL		
B. Which of the following do you include in total <u><i>external</i></u> cost calculations?			al cost	C. In dollars <u>or</u> basis points, what fees are paid for each of these <u>external</u> categories?			
		IB79FH5	₽B			IB79FH5=B	
CHECK ALL THAT API	PLY		_			_	
			6 "	7 "80	0@5FG <mark>0R</mark>	7 "65G=G`DC=BHG	
1. Asset Management Fees	and Mutual F	und		▾.	OR	IB79FH5⊫B	
Expenses 2. Direct Expenses							
E.G. SUB-ADVISORY I	FEES, CUSTO	DY,		۰.	OR	IB79FH5⊫B	
AUDIT & RECORD KE	EPING					-	
3. Incentive/Performance F	Sees Paid to As	sset Managers		▾.	OR	IB79FH5=B	
4. Consultant Fees/Outsour	cing Fees			* .	OR	IB79FH5=B	
5. Other "SPECIFY BELO	N			٠.	OR	IB79FH5=B	
				~ .	тот	AL	

NOTE: EITHER DOLLAR OR BASIS POINT TOTAL SHOULD = AMOUNT ENTERED IN Q.8.A EXTERNAL

D. In dollars or basis points, what are the total annual amounts charged to your institution's endowment to recover:

- Costs relating to the <u>management</u> of the endowment (e.g., investment staff, related administrative staff, internal analysis)?
 DO NOT INCLUDE EXTERNAL MANAGEMENT FEES
- 2. Costs relating to endowment *fund raising* (e.g., development staff, related administrative staff)?'

MANAGEMENT COSTS: DOLLARS	<u>OR</u>	BASIS POINTS	IB79FH5⊫B
FUND RAISING COSTS: DOLLARS	<u>OR</u>	BASIS POINTS	IB79FH5=B

HIGHER EDUCATION PRICE INDEX (HEPI)

E. Do you use HEPI, CPI or both?	HEPI ONLY	CPI ONLY	вотн	NEITHER
F. <i>How</i> do you use HEPI? CHECK A	LL THAT APPLY	SKIP TO COMMENTS		SKIP TO COMMENTS
1. Setting Spe	4. As Investment Benchmark or Hurdle Rate			
2. Budget Pro	5. Educational / Informational Purposes			
3. Setting Tui	tion & Fees	6. Other SPEC	IFY BELOW	

FAQs

G97 H-CB'7 CAA9 BHG.

CLICK TO ACCESS:

GLOSSARY

INVESTMENT OFFICE

9.A. <u>*Including yourself*</u>, how many *full-time equivalent (FTE)* staff does your organization employ in the *investment management* area?

IB79FH5=B

BLA69F IB79FH5=B

TWO PEOPLE, EACH EMPLOYED AT INVESTMENT MANAGEMENT FUNCTIONS 25% OF THEIR TIME = .50 FTE

B. Does your organization have a Chief <i>Investment</i> Officer?	M9 G	BC	IB79FH5=B [°]

C. How many *separate* firms does your fund *currently* use for management of:

	1. Domestic Equities?						
NOTE: ALTERNATIVE STRATEGIES INCLUDE BOTH <u>MARKETABLE</u> ALTERNATIVES (HEDGE FUNDS, ETC.) AND NON-MARKETABLE ALTERNATIVES (PRIVATE EQUITY, REAL ASSETS, ETC.)	2. Fixed Income?						
	3. International Equities?						
	4. Alternative Strategies						
	a. Direct?						
	b. Fund of Funds?						
	5. Total <u>separate</u> firms						
	TOTAL IS THE SUM OF 1 THRU 4b MINUS ANY OVERLAP						
University substantially outgourgod on are you oon	sidering substantially outsourcing your investment management function						

D. Have you substantially outsourced <u>or</u> are you considering substantially outsourcing your investment management function to a third party?
 CI HGCI F798 7CBG=89F=B; B9+1<9F

E. For which of the following do you use a consultant? CHECK ALL THAT APPLY SC BCHI G9 7 CBGI @#5 BH

- 1. Asset Allocation/Rebalancing
- 2. Manager Selection
- 3. Policy Review
- 4. Performance Attribution & Measurement

ENTER "0" IF NONE

- 5. Outsourced Investment Management
- **6.** ESG Criteria Review
- 7. Ongoing Due Diligence
- 8. Other: "SPECIFY BELOW

G97 H=CB⁻7 CAA9 BHG.

INVESTMENT COMMITTEE / BOARD

10. A.	How many <i>voting members</i> are on your <i>investment</i> committee?		IB79FH5⊫B	
B.	Of your voting members, how many are non-trustees (investment, financial, et al)?			IB79FH5=B
C.	As a matter of <i>policy</i> , do you allow non-trustees to serve with voting privileges?	M9 G [°]	BC	IB79FH5⊫B
D.	How many of your committee members are investment profession INVOLVED IN FINANCE, INVESTMENTS, BANKING OR INVEST	ì	IB79FH5=B	
Е.	How many of your committee members have <i>specific experience alternative strategies</i> ?	IB79FH5⊫B		
F.	How many <i>voting members</i> of the <i>investment</i> committee are alum	IB79FH5=B [·]		

G. Are your board or investment committee members allowed to conduct business with your college, university or foundation?

	COLLEGE/UNIVERSITY	FOUNDATION	B9 + k9	€.	IB79FH5=B
H.	. Do you have a <i>conflict of interest</i> policy within your board and/or investment committee?			N	19G. 6C5F8 [°] 7CAA ∔ HH99 [°]
				BC	IB79FH5=B [∙]
				5	БКІР ТО Q.10.L
I.	Does your <i>conflict of interest</i> policy also apply	to senior staff?	M9 G [°]	BC	IB79FH5⊫B
	Does your policy apply a <i>stricter</i> conflict of intermembers of the investment committee?	erest standard to	M9 G [°]	BC	IB79FH5=B
				S	бкір то Q.10.L
K.	Please describe.				
L.	What process is required for resolution of potentia CHECK ALL THAT APPLY	ential conflicts? F	971 G5@		
		8=G7@CGIF9	=G7 @CGI F9		
		C	HK9F. SPECIFY I	BELOW	

 M. Does your institution's investment function include an *advisory* committee or similar group that has a voice in investment policy and practice?
 M9 G'
 BC
 I B79FH5-B

 SKIP TO Q.10.Q

N."Please describe specific areas of advice provided by this committee."

INVESTMENT COMMITTEE / BOARD SECTION CONTINUES ON NEXT PAGE

O. From which of the following groups *not otherwise affiliated with the investment function* are members of the *advisory committee* drawn?

CHECK ALL THAT APPLY 1. Faculty

2. Alumni

- 3. Students
- 4. Other: "SPECIFY BELOW

P. Which of the following best describes the authority of the advisory committee? CHECK ALL THAT APPLY
I B79FH5-B

- 1. Is purely advisory, with no official role in determining investment policy and practice or how proxies are voted.
- 2. Has an official role in determining investment policy and practice.
- 3. Has an official role in determining how proxies are voted.
- 4. Other: "SPECIFY BELOW

INSTITUTIONALLY RELATED FOUNDATIONS (IRFs) ONLY ANSWER QUESTIONS 10.Q AND 10.R.

Q. Are any of the positions at your foundation filled by employees who have joint appointments with the institution?	M9 G [°]	BC ⁺ SKIP TO S	I B79FH5=B SECTION COMMENTS
R. "How many positions have this joint appointment?"			IB79FH5=B

G97 H=CB 7 CAA9 BHG.

CLICK TO ACCESS: GLOSSARY FAQs

PLEASE SHARE WITH US ANY OTHER COMMENTS YOU MAY HAVE REGARDING THE ISSUES COVERED IN THIS SURVEY OR THE SURVEY ITSELF.

SAVE YOUR WORK AND CLICK HERE

TO SUBMIT YOUR COMPLETED QUESTIONNAIRE.

(IT WILL TAKE A MOMENT OR TWO TO TRANSMIT - PLEASE BE PATIENT)

THANK YOU VERY MUCH FOR YOUR TIME AND INSIGHTS.

